

CORPORATE & GROUP SALES
1700 45TH ST. EAST
SUMNER, WA 98352

800.258.4567
REI.COM/CGS

April 27, 2011

Dear Scoutmaster,

REI Corporate & Group Sales is the business-to-business division of REI, Recreational Equipment Inc. We would like to offer a **20% discount** off of regular price merchandise to your scout troop.

The discount would apply to most regular priced items except for GPS units, Motorola radios and sale merchandise. There is no minimum purchase to obtain the discount and we can sometimes offer a deeper discount on larger orders. We also offer personalization services on many of our items for an additional fee.

Please visit www.rei.com/cgs for a comprehensive list of the items we carry. If you need a bid or quote before you purchase you can access our online bid system at www.rei.com/cgs.

If you have questions about REI Corporate & Group Sales, please contact us at corporate-sales@rei.com, or by phone at 800-258-4567. We are also available via Live Chat at our website www.rei.com/cgs.

Thank you,

Michelle Johnson
REI Corporate & Group Sales
Business Development Coordinator



We inspire, educate and outfit for a lifetime of outdoor adventure and stewardship.